



Greenberg's Great Train & Toy Show

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2018-2019 Greenberg Show Schedule

July 2018 – March 2019 Show Schedule:

July 21-22, 2018 – Monroeville, PA – Monroeville Convention Center – 209 Mall Boulevard, Monroeville, PA

August 4-5, 2018 – Oaks, PA – Greater Philadelphia Expo Center – 100 Station Avenue, Oaks, PA

August 11-12, 2018 – Edison, NJ – New Jersey Expo Center – 97 Sunfield Avenue, Edison, NJ

August 18-19, 2018 – Chantilly, VA – Dulles Expo Center – 4320 Chantilly Shopping Center, Chantilly, VA

November 10-11, 2018 – Monroeville, PA – Monroeville Convention Center – 209 Mall Boulevard, Monroeville, PA

November 17-18, 2018 – Wilmington, MA – Shriners Auditorium – 99 Fordham Road, Wilmington, MA

November 24-25, 2018 – Edison, NJ – New Jersey Expo Center – 97 Sunfield Avenue, Edison, NJ

December 1-2, 2018 – Timonium, MD – Maryland State Fairgrounds – 2200 York Road, Timonium, MD

December 8-9, 2018 – Lebanon, PA – Lebanon Valley Expo Center – 80 Rocherty Road, Lebanon, PA

December 15-16, 2018 – Chantilly, VA – Dulles Expo Center – 4320 Chantilly Shopping Center, Chantilly, VA

December 29-30, 2018 – Virginia Beach, VA – Virginia Beach Convention Center – 1000 19th St, Virginia Beach, VA

January 5-6, 2019 – Monroeville, PA – Monroeville Convention Center – 209 Mall Boulevard, Monroeville, PA

January 19-20, 2019 – Richmond, VA – Richmond Raceway Complex – 600 East Laburnum, Richmond, VA

January 19-20, 2019 – York, PA – York Expo Center – 334 Carlisle Avenue, York, PA

February 9-10, 2019 – Secaucus, NJ – Meadowlands Expo Center – 355 Plaza Drive, Secaucus, NJ

February 16-17, 2019 – Wilmington, DE – Chase Center on the Riverfront – 815 Justison Street, Wilmington, DE

February 16-17, 2019 – Swansea, MA – Event Center at Swansea Mall – 262 Swansea Mall Drive, Swansea, MA

February 23-24, 2019 – Fredericksburg, VA – Fredericksburg Expo Center – 2371 Carl D Silver Pkwy, Fredericksburg, VA

March 2-3, 2019 – Rochester, NY – Rochester Dome Arena – 2695 East Henrietta Road, Rochester, NY

March 2-3, 2019 – Baltimore, MD – Roundhouse Model Train Show at the B&O Railroad Museum, Baltimore, MD

March 9-10, 2019 – Edison, NJ – New Jersey Expo Center – 97 Sunfield Avenue, Edison, NJ

March 23-24, 2019 – Wilmington, MA – Shriners Auditorium – 99 Fordham Road, Wilmington, MA

2018-2019 Schedule ***TRAIN of THOUGHT NEWSLETTER*** 2018-2019 Schedule

NEW ADDITIONS AND OLD FAVORITES ON THE SCHEDULE

We have some exciting developments for the 2018-2019 winter show schedule which we think our exhibitors will like. First up, we are trying two completely new venues this year. The first is the **Meadowlands Expo Center** in Secaucus, NJ, where we will be on February 9th & 10th. This venue is located about 45 minutes north of Edison and is directly across the Hudson from midtown Manhattan. The facility is right off of I-95 and features full drive-in for loading/unloading, free parking in two adjacent garages, and some 60,000 sq ft of space – about the same as the now-closed Somerset facility. In fact we hope to make this a permanent replacement for Somerset. Make sure you sign up early for a good spot!

The second new facility this year is the **Event Center at Swansea Mall** in Swansea, Massachusetts. This venue is very close to Providence, Rhode Island and to Fall River, Mass. It offers some 80,000 sq ft of space and unlimited free parking along with ground-level cart-in access. It is similar to the Hanover Mall venue but has the advantage of being very close to Providence, a market which has had few good train shows in recent years. We are looking forward to a great crowd.

And finally, an “oldie but goodie” is the **Virginia Beach Convention Center**, to which we are returning at the end of December. We haven't been able to get dates at VBCC for a few years but we're finally able to return, and on a weekend that typically sees very strong crowds armed with Christmas money. For many years we ran great shows in Virginia Beach and we're excited to be returning to this terrific venue. Don't miss this chance at a mid-winter sojourn to the beach!

WHAT'S THAT SHOW IN BALTIMORE?

For the last two years we have been running the Roundhouse Model Train Show in conjunction with the B&O Railroad Museum in downtown Baltimore. This show is co-sponsored by the museum and by Greenberg Shows and proceeds benefit the museum and its railroad preservation mission. This year we are changing up the format of the RMTS a little bit and also adding it into our regular Greenberg listings. PLEASE NOTE: this is NOT a regular Greenberg show! Exhibitors are strictly limited to train-related items ONLY. Toys, diecast, Hess trucks, etc may not be exhibited. Anything train-related, including railroadians, books, or (of course) any model trains, are welcome. Pricing for this show is \$75 per table and \$45 for electric; wall tables are not available. Please note that setup hours are 3pm-8pm on Friday and 9am-10am on Saturday and that show hours are 10am-4pm Saturday and 11am-4pm Sunday. The show is held in the B&O Railroad Museum's historic Baldwin roundhouse, surrounded by real historic trains, in an atmosphere like no other model train show. We hope that you'll join us for this great event on March 2nd & 3rd.

YORK AND RICHMOND SHOWS TO BE HELD THE SAME WEEKEND

There's one scheduling conflict that we know will be unpopular but was impossible for us to avoid. This year we will be running both the York and Richmond shows on the same weekend, January 19th & 20th, because that is the *only* weekend both of those facilities had available. We realize that this will be an inconvenience for many of our exhibitors who typically sell at both shows, but at least running both shows presents the option to do whichever show you'd prefer. The only other option would have been to drop one of these shows entirely for this season and we didn't want to do that. If you are permanent at both shows, you will not lose your permanent spot at whichever show you're absent from this year.

OAKS WINTER SHOW REPLACED BY WORLD'S GREATEST HOBBY ON TOUR

You may have noticed that there is no winter show in Oaks on the schedule. The reason is that our normal weekend in Oaks, the second weekend of January, is instead going to be a World's Greatest Hobby on Tour show held at the Greater Philadelphia Expo Center. There will not be a Greenberg show that weekend and we encourage all of our exhibitors to give the WGH show a try, particularly if you've never exhibited at one before. More information and exhibitor signup forms may be found at WGHshow.com or you can call the WGH staff at 630-279-5094.

RETURN TO LEBANON, PENNSYLVANIA

Our first show in many years in Lebanon, PA was last December and the results were generally good. The venue drew rave reviews, with easy drive-in access, plenty of parking, well-lit exhibit space, and even some pretty good food. The crowd was affected by a freak snow storm but we are hopeful that this will not be repeated. Attendees were thrilled to see Greenberg in Lebanon and we hope to see them back, along with many more of their friends, when we return this December 8th & 9th.

IMPORTANT - TIGHTENED RESTRICTIONS ON MERCHANDISE

Due to concerns about the quality of merchandise at our shows, particularly regarding collectible toys, we have put in place some clear guidelines on what may and may not be sold. Restrictions fall into two categories: the first includes items that are banned altogether from being sold at the shows, and the second includes items that may still be sold but only in the rear half of the hall. Our goal is to improve the appearance of the show, particularly for our model railroad and collector customers.

Banned items: general interest collectibles and non-model-type toys, including but not limited to Disney pins, Hummel figures, candles, Funko/Pop figures, fidget spinners, and any non-train clothing or household items

Items that may only be sold in the rear half of the show: radio-controlled cars and aircraft and non-transportation-related toys, including plush toys, comic/movie/sports action figures, dolls, and mini-figures

These restrictions do **not** apply to Thomas-themed merchandise. Anything train-related, including clothing items, pins, paperwork, books, etc, is welcome at the show. Permanent exhibitors selling items in the second category listed above may need to relocate their tables further back in the show. **Please contact our office to do so or if you have any questions.**

RECEIVE CONFIRMATIONS QUICKER BY E-MAIL

You now have the option of receiving your table confirmations by e-mail. This will get these materials to you quicker and save on paper. For the time being you will still receive the floor plan, show info pack, and exhibitor badges by mail, but the confirmation letter sent when you sign up will be e-mailed, as will any status updates. This is completely optional: unless you check the box on your application, or contact us directly, you will continue to receive all confirmations by US Mail.

TABLE SIGN-UP AND EXHIBITOR INFORMATION ONLINE

We are now accepting table space applications online so feel free to sign up that way rather than mailing or faxing in a form. There's also a new "Exhibitor Resources" area which will include information on venues, sales taxes, and upcoming shows including copies of the informational mailer we send out to exhibitors as well as a floor plan for each facility noting typical table locations. Special rates at nearby hotels will also be listed on the "Resources" page as will printable flyers to hand out to your customers.



GREENBERG'S GREAT TRAIN AND TOY SHOW

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Dealer Application – July 2018-March 2019

Dealer Trade Name: _____
 First Name: _____ Last Name: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Cell Phone: _____ E-Mail: _____
 Website: _____ Items Sold: _____

Check here if you would like to receive confirmation notices by e-mail rather than mail

Payment Options – Please Check One

- _____ **Check or Money Order** is included with the Dealer Contract (make check payable to **Train Show Inc.**).
- _____ **I authorize payment on my credit card four weeks prior to the show.** *Please complete credit card information.*
- _____ **I will pay in full at the show with cash, check or money order. A credit card is required as a guarantee.** *Please complete the credit card information.* I authorize payment plus a late fee of \$10 per table if exhibit fees are not paid by 10:00 AM on Sunday of the show. Only cash or check will be accepted at the show. *If you ask at the show to have your card charged, you will be charged the late fee.*



Credit Card: _____ **Exp:** _____

Show Location and Date <i>*Monroeville Tables are 6' Tables</i>	# of 8' Tables @ \$75	# of Wall Tables @ \$85	Electric \$45**** Yes/No	Permanent Location Yes/No	Sales Tax # If Required (Optional)
Monroeville, PA – 7/21-22/2018					
Oaks, PA – 8/4-5/2018					
Edison, NJ – 8/11-12/2018					
Chantilly, VA – 8/18-19/2018**					
Monroeville, PA – 11/10-11/2018					
Wilmington, MA – 11/17-18/2018					
Edison, NJ – 11/24-25/2018					
Timonium, MD – 12/1-2/2018					
Lebanon, PA – 12/8-9/2018					
Chantilly, VA – 12/15-16/2018**					
Virginia Beach, VA – 12/29-30/2018					
Monroeville, PA – 1/5-6/2019					
Richmond, VA – 1/19-20/2019					
York, PA – 1/19-20/2019					
Secaucus, NJ – 2/9-10/2019					
Wilmington, DE – 2/16-17/2019***					
Swansea, MA – 2/16-17/2019					
Fredericksburg, VA – 2/24-25/2019					
Rochester, NY – 3/2-3/2019					

Baltimore, MD - B&O RR Museum - 3/2-3/2019	# of tables @ \$75:	Electric @ \$45 Yes/No:
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Roundhouse Model Train Show – different setup and show hours apply –train-related items only (no toys) may be displayed and sold at this show

Edison, NJ – 3/9-10/2019		
Wilmington, MA – 3/23-24/2019		

- ***6 ft** – Tables in Monroeville are 6' long with a contracted space of 6' x 4'. The table cost is \$65 per table. All other tables are 8' long with a contracted space of 8' x 4'. Wall tables in Monroeville are also 6' long with a contracted space of 6' x 4' and cost \$75 per table.
- ****Chantilly show** tables are \$85 each, wall tables are \$95 each, and electric drops are \$55 each.
- *****Delaware show** tables are \$10 extra per table unless physical tables are not needed, in which case contact our office at least 30 days prior to show.
- ******Electric drops** ordered within two weeks of the show will be charged at a rate of \$95 per drop. There will be no exceptions to this policy.

I certify I have read the terms and conditions on all pages and agree to abide by these terms and conditions. I reiterate that, I agree to hold harmless Greenberg Shows and Train Show Inc., its exhibition centers, and contractors for any and all actions that may occur involving the show. I agree to indemnify Greenberg Shows and Train Show Inc. for any liability that may be caused or related to my participation under this contract.

Dealer Signature: _____ **Date:** _____